



# Massachusetts State Lottery Commission

DEBORAH B. GOLDBERG  
*Treasurer and Receiver General*

MICHAEL R. SWEENEY  
*Executive Director*

September 21, 2017

His Excellency Charlie Baker  
Governor, Commonwealth of Massachusetts  
State House  
Boston, MA 02133

Dear Governor Baker:

In compliance with the provisions of Chapter 10 Section 24 of the Massachusetts General Laws, attached please find the Statement of Operations for the Massachusetts State Lottery Commission for the month of June 2017.

Sincerely,

Michael R. Sweeney  
Executive Director

cc: Deborah B. Goldberg  
Treasurer and Receiver General



*Supporting the 351 Cities and Towns of Massachusetts*

Massachusetts State Lottery Commission

Statement of Operations

Lottery and Arts Lottery Funds

June, 2017

(\$000's)

19-Sep-17

	June, 2017	%	Year-to-Date FY2017	%	Year-to-Date FY2016	%	\$ Change	% Change
<b>Revenues</b>								
Instant Games	262,886	68.2%	3,517,783	69.0%	3,615,138	69.1%	-97,355	-2.7%
MegaMillions	5,177	1.3%	60,985	1.2%	69,148	1.3%	-8,163	-11.8%
Powerball	12,378	3.2%	119,334	2.3%	169,091	3.2%	-49,757	-29.4%
Numbers Game	23,681	6.1%	324,506	6.4%	329,372	6.3%	-4,867	-1.5%
Mass Cash	5,841	1.5%	78,861	1.5%	79,626	1.5%	-766	-1.0%
Keno	67,307	17.5%	914,787	17.9%	904,967	17.3%	9,820	1.1%
Jackpot Poker	0	0.0%	2	0.0%	2,170	0.0%	-2,168	-99.9%
All or Nothing	811	0.2%	18,814	0.4%	0	0.0%	18,814	100.0%
Lucky for Life	1,898	0.5%	25,614	0.5%	27,317	0.5%	-1,702	-6.2%
Charity Game Tickets	145	0.0%	1,639	0.0%	1,666	0.0%	-26	-1.6%
Beano Tax (2/5)	53	0.0%	525	0.0%	564	0.0%	-39	-6.9%
Pull Tabs	56	0.0%	748	0.0%	712	0.0%	36	5.0%
License Fees	13	0.0%	119	0.0%	131	0.0%	-12	-9.1%
Bond Fees and Fines	159	0.0%	2,129	0.0%	2,201	0.0%	-71	-3.2%
Service Fees	419	0.1%	5,649	0.1%	5,694	0.1%	-45	-0.8%
Megabucks	1,798	0.5%	23,345	0.5%	24,517	0.5%	-1,172	-4.8%
Miscellaneous Income	0	0.0%	29	0.0%	33	0.0%	-4	-13.4%
Interest	2,897	0.8%	2,897	0.1%	1,585	0.0%	1,312	82.7%
<b>Subtotal Revenues</b>	<b>385,521</b>	<b>100.0%</b>	<b>5,097,765</b>	<b>100.0%</b>	<b>5,233,931</b>	<b>100.0%</b>	<b>-136,166</b>	<b>-2.6%</b>
<b>Subtotal Prizes</b>	<b>280,724</b>	<b>72.8%</b>	<b>3,669,653</b>	<b>72.0%</b>	<b>3,842,314</b>	<b>73.4%</b>	<b>-172,661</b>	<b>-4.5%</b>
<b>Operating Expenses</b>								
Commissions	18,974	4.9%	253,715	5.0%	260,570	5.0%	-6,855	-2.6%
Bonuses	3,005	0.8%	38,193	0.7%	38,916	0.7%	-724	-1.9%
<b>Subtotal Operating Expenses</b>	<b>21,980</b>	<b>5.7%</b>	<b>291,908</b>	<b>5.7%</b>	<b>299,486</b>	<b>5.7%</b>	<b>-7,578</b>	<b>-2.5%</b>
<b>Operating Revenue</b>	<b>82,817</b>	<b>21.5%</b>	<b>1,136,203</b>	<b>22.3%</b>	<b>1,092,130</b>	<b>20.9%</b>	<b>44,073</b>	<b>4.0%</b>
<b>Administrative Expenses</b>								
Salaries	3,259	0.8%	32,485	0.6%	32,261	0.6%	224	0.7%
Advertising	366	0.1%	2,523	0.0%	3,726	0.1%	-1,203	-32.3%
Equip Rental	43	0.0%	173	0.0%	211	0.0%	-38	-18.1%
Admin/Facilities	3,868	1.0%	21,745	0.4%	21,753	0.4%	-8	0.0%
Facilities Rental	402	0.1%	3,645	0.1%	3,471	0.1%	174	5.0%
Telephone	1,421	0.4%	6,896	0.1%	8,007	0.2%	-1,111	-13.9%
Travel	6	0.0%	33	0.0%	28	0.0%	5	18.1%
Employee Benefits	178	0.0%	1,252	0.0%	1,310	0.0%	-58	-4.5%
Off./Other Equipment	3,571	0.9%	4,329	0.1%	7,946	0.2%	-3,616	-45.5%
Postage & Freight	493	0.1%	2,821	0.1%	3,509	0.1%	-688	-19.6%
Maintenance	246	0.1%	1,857	0.0%	1,790	0.0%	66	3.7%
Professional Services	1,486	0.4%	6,941	0.1%	8,416	0.2%	-1,475	-17.5%
Other	28	0.0%	79	0.0%	70	0.0%	10	13.7%
Vehicles	95	0.0%	683	0.0%	733	0.0%	-50	-6.8%
Building Improvements	149	0.0%	613	0.0%	539	0.0%	74	13.6%
Prior Year Adjustment	0	0.0%	32	0.0%	8	0.0%	24	302.3%
Fringe Benefit Alloc.	10,400	2.7%	10,400	0.2%	8,942	0.2%	1,458	16.3%
<b>Subtotal Admin. Expenses</b>	<b>26,009</b>	<b>6.7%</b>	<b>96,506</b>	<b>1.9%</b>	<b>102,719</b>	<b>2.0%</b>	<b>-6,213</b>	<b>-6.0%</b>
<b>Net Profit</b>								
<b>Before Distributions</b>	<b>56,808</b>	<b>14.7%</b>	<b>1,039,697</b>	<b>20.4%</b>	<b>989,411</b>	<b>18.9%</b>	<b>50,286</b>	<b>5.1%</b>

Notes to Financial Statement:

1 Year to date amounts have been adjusted for prize accruals.