



Massachusetts State Lottery Commission

DEBORAH B. GOLDBERG
Treasurer and Receiver General

MICHAEL R. SWEENEY
Interim Executive Director

September 23, 2016

His Excellency Charlie Baker
Governor, Commonwealth of Massachusetts
State House
Boston, MA 02133

Dear Governor Baker:

In compliance with the provisions of Chapter 10 Section 24 of the Massachusetts General Laws, attached please find the Statement of Operations for the Massachusetts State Lottery Commission for the month of June 2016.

Sincerely,



Michael R. Sweeney
Executive Director

cc: Deborah B. Goldberg
Treasurer and Receiver General



Supporting the 351 Cities and Towns of Massachusetts

Massachusetts State Lottery Commission
Statement of Operations
Lottery and Arts Lottery Funds
June, 2016
(\$000's)

20-Sep-16

	June, 2016	%	Year-to-Date FY2016	%	Year-to-Date FY2015	%	\$ Change	% Change
Revenues								
Instant Games	326,776	69.3%	3,615,138	69.1%	3,522,390	70.2%	92,748	2.6%
MegaMillions	13,842	2.9%	69,148	1.3%	78,646	1.6%	-9,497	-12.1%
Powerball	7,801	1.7%	169,091	3.2%	101,861	2.0%	67,230	66.0%
Numbers Game	29,426	6.2%	329,372	6.3%	322,813	6.4%	6,559	2.0%
Mass Cash	7,148	1.5%	79,626	1.5%	75,052	1.5%	4,574	6.1%
Keno	79,388	16.8%	904,967	17.3%	850,487	17.0%	54,480	6.4%
Jackpot Poker	161	0.0%	2,170	0.0%	2,780	0.1%	-610	-22.0%
Race Game	0	0.0%	0	0.0%	1	0.0%	-1	-90.2%
Lucky for Life	2,431	0.5%	27,317	0.5%	27,524	0.5%	-207	-0.8%
Charity Game Tickets	133	0.0%	1,666	0.0%	1,635	0.0%	31	1.9%
Beano Tax (2/5)	55	0.0%	564	0.0%	566	0.0%	-2	-0.4%
Pull Tabs	71	0.0%	712	0.0%	689	0.0%	23	3.3%
License Fees	21	0.0%	131	0.0%	140	0.0%	-9	-6.5%
Bond Fees and Fines	194	0.0%	2,201	0.0%	2,147	0.0%	54	2.5%
Service Fees	513	0.1%	5,694	0.1%	5,650	0.1%	44	0.8%
Megabucks	1,846	0.4%	24,517	0.5%	21,193	0.4%	3,324	15.7%
Miscellaneous Income	0	0.0%	33	0.0%	28	0.0%	6	21.6%
Interest	1,584	0.3%	1,585	0.0%	935	0.0%	651	69.6%
Subtotal Revenues	471,391	100.0%	5,233,931	100.0%	5,014,535	100.0%	219,396	4.4%
Subtotal Prizes	357,719	75.9%	3,842,314	73.4%	3,641,351	72.6%	200,963	5.5%
Operating Expenses								
Commissions	23,399	5.0%	260,570	5.0%	249,469	5.0%	11,102	4.5%
Bonuses	3,723	0.8%	38,916	0.7%	37,246	0.7%	1,670	4.5%
Subtotal Operating Expenses	27,122	5.8%	299,486	5.7%	286,715	5.7%	12,772	4.5%
Operating Revenue	86,550	18.4%	1,092,130	20.9%	1,086,469	21.7%	5,661	0.5%
Administrative Expenses								
Salaries	3,100	0.7%	32,261	0.6%	30,985	0.6%	1,276	4.1%
Advertising	1,464	0.3%	3,726	0.1%	3,814	0.1%	-88	-2.3%
Equip Rental	15	0.0%	211	0.0%	211	0.0%	0	-0.2%
Admin/Facilities	6,286	1.3%	21,753	0.4%	21,893	0.4%	-140	-0.6%
Facilities Rental	226	0.0%	3,471	0.1%	3,552	0.1%	-81	-2.3%
Telephone	1,585	0.3%	8,007	0.2%	11,795	0.2%	-3,788	-32.1%
Travel	6	0.0%	28	0.0%	28	0.0%	0	0.6%
Employee Benefits	183	0.0%	1,310	0.0%	1,273	0.0%	38	3.0%
Off./Other Equipment	1,798	0.4%	7,946	0.2%	4,224	0.1%	3,721	88.1%
Postage & Freight	638	0.1%	3,509	0.1%	3,408	0.1%	101	3.0%
Maintenance	526	0.1%	1,790	0.0%	2,034	0.0%	-244	-12.0%
Professional Services	1,534	0.3%	8,416	0.2%	8,233	0.2%	182	2.2%
Other	13	0.0%	70	0.0%	101	0.0%	-32	-31.4%
Vehicles	253	0.1%	733	0.0%	302	0.0%	432	143.1%
Building Improvements	110	0.0%	539	0.0%	605	0.0%	-65	-10.8%
Prior Year Adjustment	0	0.0%	8	0.0%	2	0.0%	6	388.2%
Fringe Benefit Alloc.	8,942	1.9%	8,942	0.2%	8,131	0.2%	811	10.0%
Subtotal Admin. Expenses	26,678	5.7%	102,719	2.0%	100,590	2.0%	2,129	2.1%
Net Profit								
Before Distributions	59,872	12.7%	989,411	18.9%	985,879	19.7%	3,533	0.4%

Notes to Financial Statement:

1 Year to date amounts have been adjusted for prize accruals.

2 Year to date amounts for FY 2016 (7/1/15-6/30/16) include one (1) additional day of activity over FY2015 (7/1/14-6/30/15) as a result of Leap Year.