



# Massachusetts State Lottery Commission

DEBORAH B. GOLDBERG  
*Treasurer and Receiver General*

BETH BRESNAHAN  
*Executive Director*

May 5, 2015

Continuing the commitment to transparent and open operations at the State Lottery, enclosed are fiscal performance documents accounting for April 2015.

Overall sales for April were \$19 million higher than sales in April 2014. A \$17 million increase in Instant Ticket sales, along with a \$4 million increase in KENO sales, drove the year-over-year growth. Mega Millions and The Numbers Game each experienced slight increases in April.

Powerball sales slipped by \$1 million for the month, while Jackpot Poker, Lucky for Life, Mass Cash, and Megabucks Doubler each saw minimal sales declines.

The estimated prize payout for the month was 70.81 percent, as compared to 73.39 percent in April 2014. This brings the estimated prize payout for the first 10 months of FY15 to 72.43 percent, as compared to 71.79 percent for the same time period in FY14. The higher prize payout percentage has decreased the year-over-year net profit by an estimated \$2.6 million. The Lottery's FY15 budgeted prize payout is 72.7 percent.

As always, I am happy to answer any questions you may have about the aforementioned figures and initiatives, or concerning the Lottery's fiscal performance. I can be reached directly at (781) 849-5500.

Sincerely,

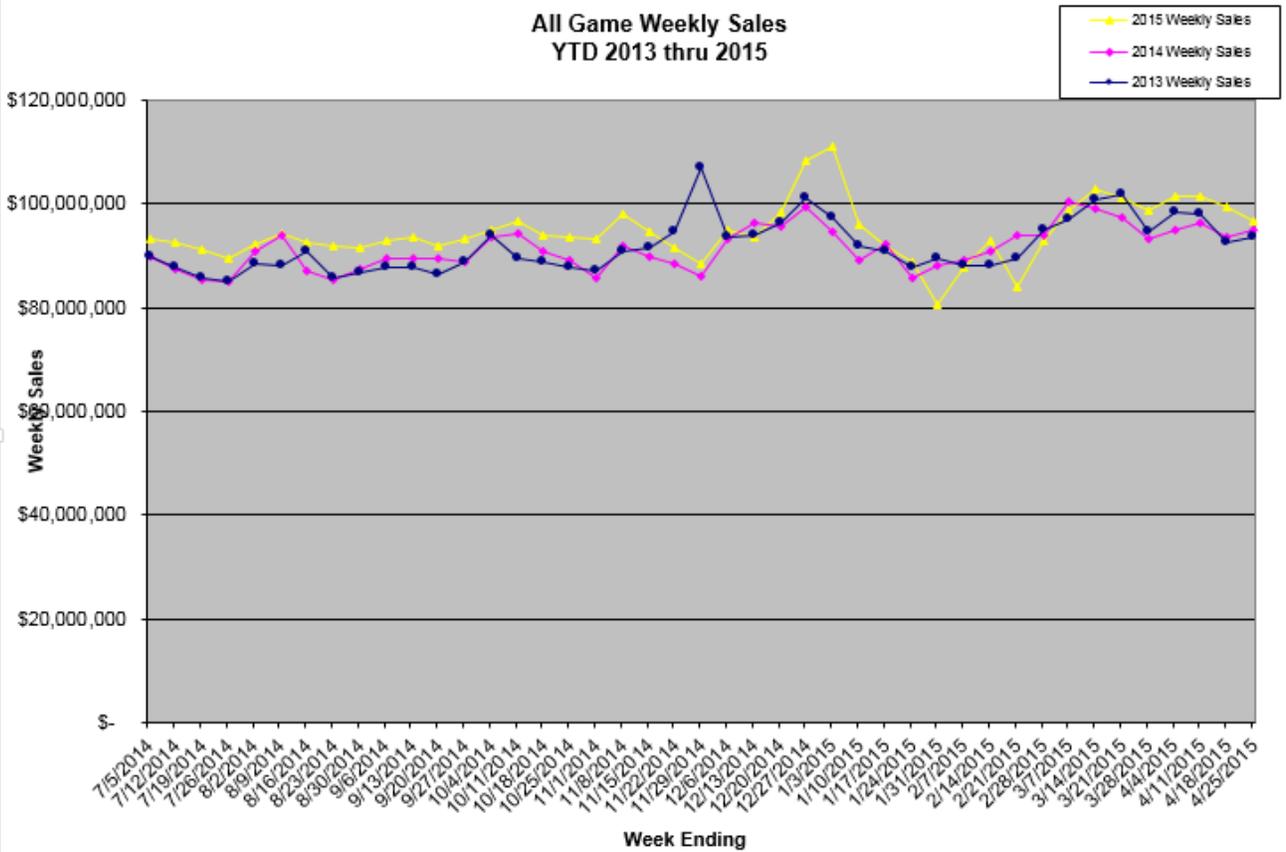
*Beth Bresnahan*

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Executive Director



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**All Game Weekly Sales  
YTD 2013 thru 2015**



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(\$ millions)									
Through April 25, 2015									
		<b>FY15</b>	<b>% of Total</b>	<b>FY14</b>	<b>% of Total</b>	<b>\$ Change</b>	<b>% Change</b>		
<b>Instant Tickets</b>		\$285	71.5%	\$269	70.6%	\$17	6.2%		
<b>MegaMillions</b>		4	0.9%	4	0.9%	0	2.1%		
<b>Powerball</b>		4	1.1%	5	1.4%	-1	-17.1%		
<b>Keno</b>		70	17.6%	67	17.6%	4	5.4%		
<b>Mass Cash</b>		6	1.5%	6	1.6%	0	-0.5%		
<b>Race Game</b>		0	0.0%	0	0.0%	0	0.0%		
<b>Lucky For Life</b>		2	0.5%	2	0.6%	0	-0.7%		
<b>Numbers Game</b>		26	6.5%	26	6.7%	0	0.5%		
<b>Super 50-50 Raffle</b>		0	0.0%	0	0.1%	0	-100.0%		
<b>Megabucks</b>		1	0.3%	2	0.4%	0	-23.9%		
<b>Jackpot Poker</b>		0	0.1%	0	0.1%	0	-48.7%		
<b>Total</b>		<b>\$399</b>	<b>100.0%</b>	<b>\$381</b>	<b>100.0%</b>	<b>\$19</b>	<b>4.9%</b>		
<b>Instant Tickets</b>		\$285	71.5%	\$269	70.6%	\$17	6.2%		
<b>Online Games</b>		114	28.5%	112	29.4%	2	1.8%		
<b>Total</b>		<b>\$399</b>	<b>100.0%</b>	<b>\$381</b>	<b>100.0%</b>	<b>\$19</b>	<b>4.9%</b>		



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<b>MSLC Revenue Results</b>								
<b>Year-to-Date FY15 vs. FY14</b>								
(\$ millions)								
Through April 25, 2015								
	<b>FY15</b>	<b>% of Total</b>	<b>FY14</b>	<b>% of Total</b>	<b>\$ Change</b>	<b>% Change</b>		
<b>Instant Tickets</b>	\$2,863	70.4%	\$2,722	69.2%	\$141	5.2%		
<b>MegaMillions</b>	63	1.5%	70	1.8%	-8	-10.8%		
<b>Powerball</b>	80	2.0%	93	2.4%	-13	-14.1%		
<b>Keno</b>	697	17.1%	670	17.0%	26	3.9%		
<b>Mass Cash</b>	62	1.5%	60	1.5%	2	3.0%		
<b>Race Game</b>	0	0.0%	0	0.0%	0	0.0%		
<b>Lucky For Life</b>	22	0.5%	26	0.7%	-4	-15.5%		
<b>Numbers Game</b>	265	6.5%	266	6.8%	-1	-0.4%		
<b>Super 50-50 Raffle</b>	0	0.0%	1	0.0%	-1	-100.0%		
<b>Megabucks</b>	15	0.4%	17	0.4%	-1	-8.4%		
<b>Jackpot Poker</b>	2	0.1%	6	0.1%	-4	-60.2%		
<b>Total</b>	<b>\$4,068</b>	<b>100.0%</b>	<b>\$3,931</b>	<b>100.0%</b>	<b>\$137</b>	<b>3.5%</b>		
<b>Instant Tickets</b>	\$2,863	70.4%	\$2,722	69.2%	\$141	5.2%		
<b>Online Games</b>	1,205	29.6%	1,209	30.8%	-4	-0.3%		
<b>Total</b>	<b>\$4,068</b>	<b>100.0%</b>	<b>\$3,931</b>	<b>100.0%</b>	<b>\$137</b>	<b>3.5%</b>		



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