



Massachusetts State Lottery Commission

STEVEN GROSSMAN
Treasurer and Receiver General

BETH BRESNAHAN
Executive Director

May 8, 2014

As part of the continuing effort to uphold State Treasurer Steve Grossman's commitment to transparent and open operations at the Lottery, enclosed are fiscal performance documents accounting for April 2014.

Lottery sales were down \$2 million for the month of April, as compared to April 2013. The prize payout for April 2014 was 73.5 percent, significantly less than the 75.6 percent payout of last April. The year-to-date prize payout is now 71.8 percent, well below the budgeted rate of 72.3 percent. Consequently, our net profit is \$45.3 million ahead of last year's pace despite a sales decrease of \$19 million through the first 10 months of the fiscal year.

KENO, which was up \$3 million, was the only Lottery game that experienced a sales increase in April. In addition, the Lottery benefited from \$400,000 in new sales from Jackpot Poker, our second monitor game that was not in operation last April.

Instant Tickets, as well as the draw games Lucky for Life, Mega Millions, and Powerball each saw a \$1 million sales decline in April. The Daily Race Game did not generate any sales last month because the game officially ended in June 2013; the monitor game generated \$2 million in sales in April 2013.

As always, I am happy to answer any questions you may have about the aforementioned figures or Lottery initiatives underway. I can be reached directly at 781-849-5500.

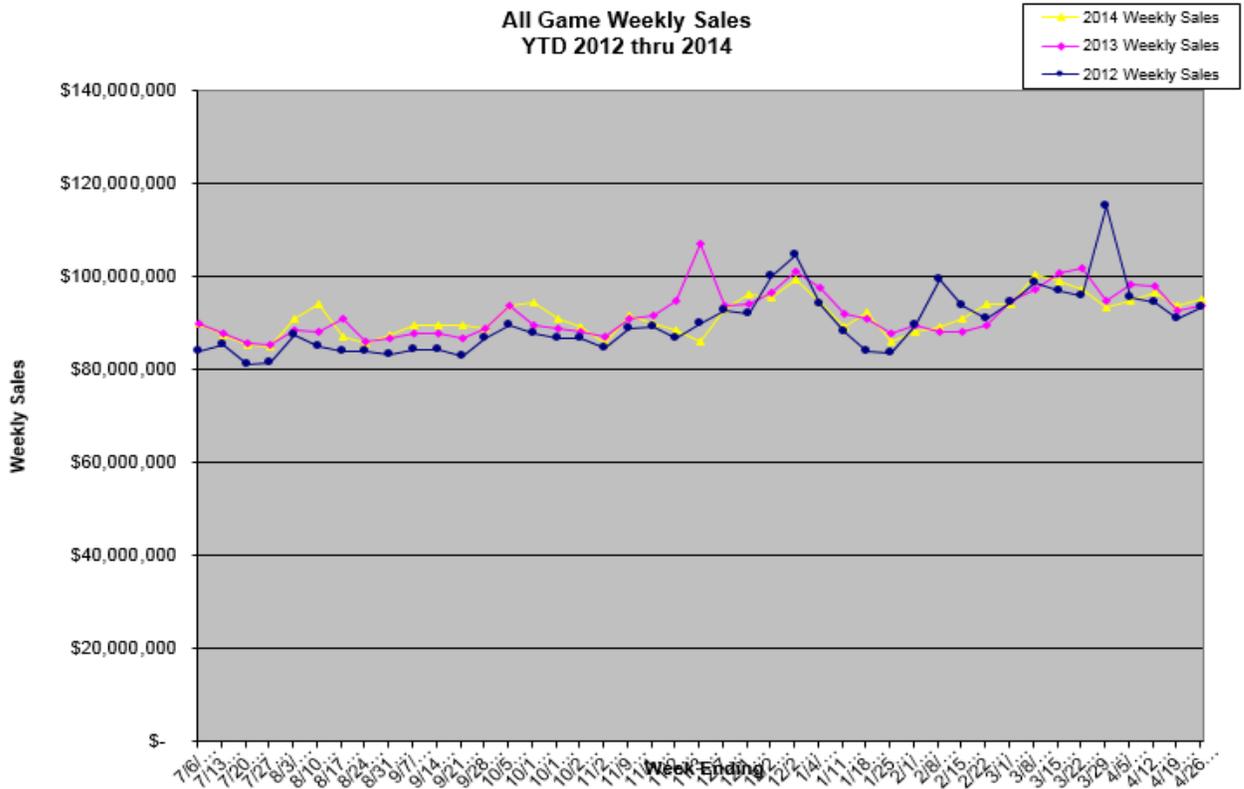
Sincerely,

Beth Bresnahan
Beth Bresnahan
Executive Director



Supporting the 351 Cities and Towns of Massachusetts

**All Game Weekly Sales
YTD 2012 thru 2014**



Supporting the 351 Cities and Towns of Massachusetts



Massachusetts State Lottery Commission

STEVEN GROSSMAN
Treasurer and Receiver General

BETH BRESNAHAN
Executive Director

MSLC Revenue Results							
April FY14 vs. FY13							
(\$ millions)							
Through April 26, 2014							
	FY14	% of Total	FY13	% of Total	\$ Change	% Change	
Instant Tickets	\$269	70.6%	\$270	70.5%	-\$1	-0.5%	
MegaMillions	4	0.9%	4	1.1%	-1	-14.9%	
Powerball	5	1.4%	6	1.7%	-1	-16.8%	
Keno	67	17.6%	64	16.8%	3	4.0%	
Mass Cash	6	1.6%	6	1.5%	0	7.6%	
Race Game	0	0.0%	2	0.5%	-2	-100.0%	
Lucky For Life	2	0.6%	3	0.8%	-1	-24.2%	
Numbers Game	26	6.7%	25	6.6%	0	1.3%	
Super 50-50 Raffle	0	0.0%	0	0.1%	0	0.0%	
Megabucks	2	0.4%	2	0.5%	0	-2.9%	
Jackpot Poker	0	0.1%	0	0.0%	0	0.0%	
Total	\$380	100.0%	\$383	100.0%	-\$2	-0.6%	
Instant Tickets	\$269	70.6%	\$270	70.5%	-\$1	-0.5%	
Online Games	112	29.4%	113	29.5%	-1	-1.0%	
Total	\$380	100.0%	\$383	100.0%	-\$2	-0.6%	



Supporting the 351 Cities and Towns of Massachusetts

MSLC Revenue Results

Year-to-Date FY14 vs. FY13

(\$ millions)

Through April 26, 2014

	FY14	% of Total	FY13	% of Total	\$ Change	% Change
Instant Tickets	\$2,722	69.2%	\$2,736	69.2%	-\$13	-0.5%
MegaMillions	70	1.8%	42	1.1%	28	67.1%
Powerball	93	2.4%	114	2.9%	-21	-18.4%
Keno	670	17.0%	659	16.7%	11	1.7%
Mass Cash	60	1.5%	58	1.5%	2	3.5%
Race Game	0	0.0%	21	0.5%	-21	-100.0%
Lucky For Life	26	0.7%	34	0.9%	-8	-22.6%
Numbers Game	266	6.8%	268	6.8%	-1	-0.5%
Super 50-50 Raffle	1	0.0%	3	0.1%	-1	-52.6%
Megabucks	17	0.4%	18	0.5%	-1	-5.4%
Jackpot Poker	6	0.1%	0	0.0%	6	100.0%
Total	\$3,931	100.0%	\$3,951	100.0%	-\$19	-0.5%
Instant Tickets	\$2,722	69.2%	\$2,736	69.2%	-\$13	-0.5%
Online Games	1,209	30.8%	1,215	30.8%	-6	-0.5%
Total	\$3,931	100.0%	\$3,951	100.0%	-\$19	-0.5%



Supporting the 351 Cities and Towns of Massachusetts