



Massachusetts State Lottery Commission

STEVEN GROSSMAN
Treasurer and Receiver General

PAUL STERNBURG
Executive Director

April 2013

As part of the continuing effort to uphold State Treasurer Steve Grossman's commitment to transparent and open operations at the Lottery, enclosed are fiscal performance documents accounting for March 2013.

Sales for the month of March were down as compared to last year due to the world record-breaking \$656 million Mega Millions jackpot we experienced last year.

Additionally, the prize payout for March 2013 was 71.9 percent, as compared to 68.3 percent for March 2012. The 3.6 percent increase in payout caused our overall net profit to drop \$55.4 million behind last year's record-setting pace. Our overall prize payout for the first nine months of the fiscal year is 73.2 percent, as compared to last year's overall prize payout through March of just 71.4 percent.

Several games experienced sales increases in March, including: Instant Tickets, which were up \$7 million; Powerball, which was up \$12 million due to higher jackpot offerings as compared to last year; and, KENO, which was up \$1 million.

Games experiencing sales declines in March were: Mega Millions, which was down \$30 million compared to last year's record-setting jackpot; Lucky for Life, which was down \$1 million as compared to last March when the game first launched; and, the Numbers Game which was down \$1 million.

As always, I am happy to answer any questions you may have about the aforementioned figures or concerning the Lottery's overall fiscal performance. I can be reached directly at 781-849-5500.

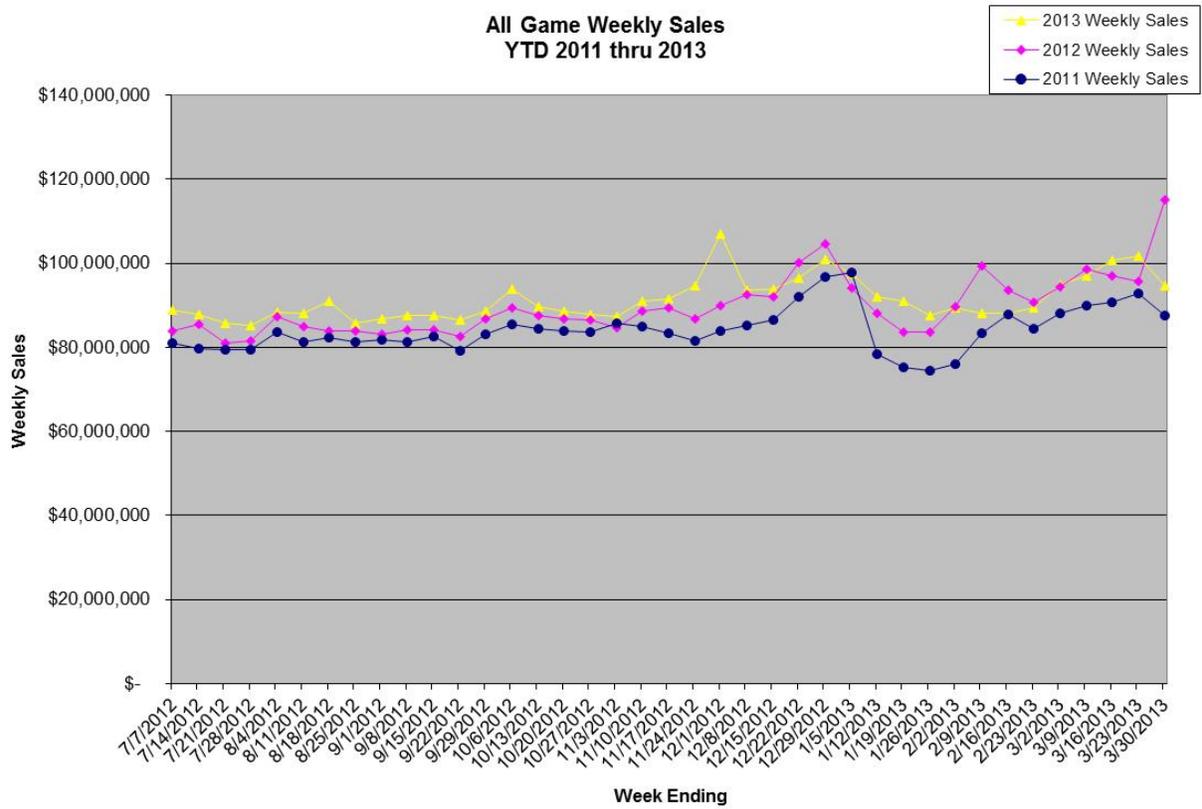
Sincerely,

Paul R. Sternburg
Executive Director



Supporting the 351 Cities and Towns of Massachusetts

**All Game Weekly Sales
YTD 2011 thru 2013**



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MSLC Revenue Results							
March FY13 vs. FY12							
(\$ millions)							
Through March 30, 2013							
	FY13	% of Total	FY12	% of Total	\$ Change	% Change	
Instant Tickets	\$272	68.9%	\$265	65.2%	\$7	2.5%	
MegaMillions	3	0.8%	33	8.1%	-30	-90.0%	
Powerball	17	4.2%	5	1.3%	12	227.5%	
Keno	65	16.5%	64	15.6%	1	2.2%	
Mass Cash	6	1.4%	6	1.4%	0	-3.5%	
Race Game	2	0.5%	2	0.5%	0	0.0%	
Lucky For Life	3	0.8%	4	1.0%	-1	100.0%	
Numbers Game	25	6.4%	26	6.4%	-1	-2.7%	
Megabucks	2	0.4%	2	0.5%	0	-15.0%	
Total	\$394	100.0%	\$407	100.0%	-\$12	-3.0%	
Instant Tickets	\$272	68.9%	\$265	65.2%	\$7	2.5%	
Online Games	123	31.1%	142	34.8%	-19	-13.3%	
Total	\$394	100.0%	\$407	100.0%	-\$12	-3.0%	



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MSLC Revenue Results								
Year-to-Date FY13 vs. FY12								
(\$ millions)								
Through March 30, 2013								
		FY13	% of Total		FY12	% of Total	\$ Change	% Change
Instant Tickets		\$2,466	69.1%		\$2,395	68.5%	\$71	3.0%
MegaMillions		38	1.1%		81	2.3%	-43	-53.3%
Powerball		107	3.0%		61	1.7%	47	76.6%
Keno		595	16.7%		586	16.8%	9	1.5%
Mass Cash		52	1.5%		53	1.5%	-1	-1.3%
Race Game		19	0.5%		17	0.5%	2	10.6%
Lucky For Life		31	0.9%		4	0.1%	27	100.0%
Cash WinFall		0	0.0%		16	0.5%	-16	-100.0%
Numbers Game		242	6.8%		249	7.1%	-7	-2.7%
Online Raffle		0	0.0%		10	0.3%	-10	0.0%
Super 50-50 Raffle		2	0.1%		0	0.0%	2	100.0%
Megabucks		16	0.5%		25	0.7%	-9	-35.1%
Total		\$3,568	100.0%		\$3,497	100.0%	\$71	2.0%



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