



Massachusetts State Lottery Commission

STEVEN GROSSMAN
Treasurer and Receiver General

PAUL STERNBURG
Executive Director

May 2013

As part of the continuing effort to uphold State Treasurer Steve Grossman's commitment to transparent and open operations at the Lottery, enclosed are fiscal performance documents accounting for April 2013.

Sales for the month of April were \$9 million ahead of last year due largely to an uptick in Instant Ticket sales. The prize payout in April 2013 was 75.8 percent as compared to 75.2 percent for April of 2012. This 0.6 percent increase in payout caused our overall net profit to drop to \$61.9 million behind last year's record-setting pace. Our overall prize payout for the first 10 months of the fiscal year is 73.1 percent. This is a 1.8 percent higher prize payout than last year for the same timeframe. The prize payout of 73.2 percent is 0.5 percent higher than the Lottery's record-high payout percentage of 72.6 percent reached in fiscal year 2008.

The two games that experienced sales increases in April 2013 were Instant Tickets, which were up \$9 million; and KENO, which was up \$2 million.

Games experiencing sales declines for the month were Mega Millions, which was down \$1 million due to lower jackpot offerings this year; the Numbers Game, which was down \$1 million dollars due to continued cannibalization from Mass Cash; and Lucky for Life, which was down \$2 million as compared to last April.

As always, I am happy to answer any questions you may have about the aforementioned figures or concerning the Lottery's overall fiscal performance. I can be reached directly at 781-849-5500.

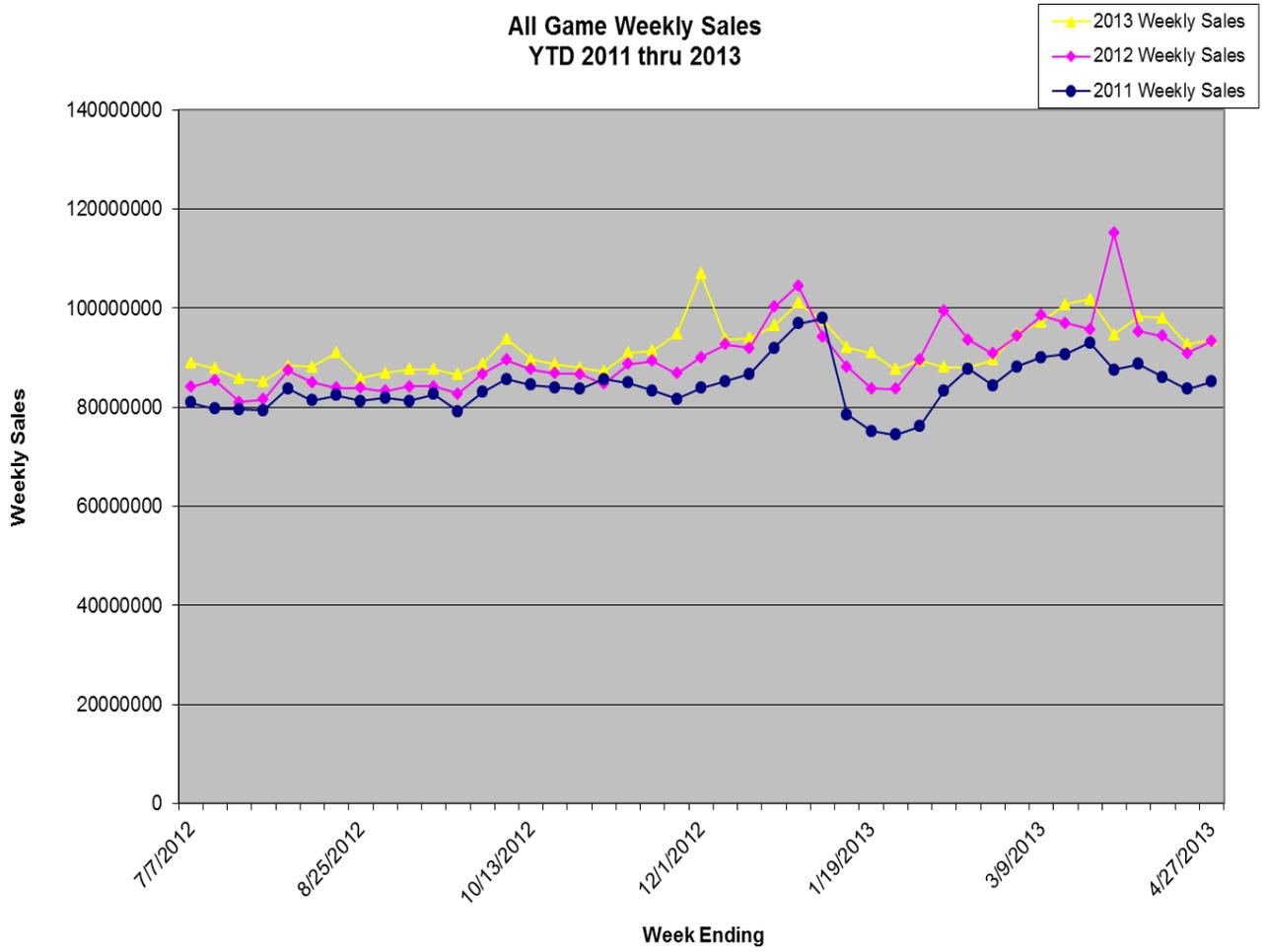
Sincerely,

Paul R. Sternburg
Executive Director



Supporting the 351 Cities and Towns of Massachusetts

**All Game Weekly Sales
YTD 2011 thru 2013**



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MSLC Revenue Results							
April FY13 vs. FY12							
(\$ millions)							
Through April 27, 2013							
	FY13	% of Total	FY12	% of Total	\$ Change	% Change	
Instant Tickets	\$270	70.5%	\$261	69.7%	\$9	3.6%	
MegaMillions	4	1.1%	5	1.4%	-1	-17.6%	
Powerball	6	1.7%	6	1.7%	0	0.0%	
Keno	64	16.8%	62	16.7%	2	3.0%	
Mass Cash	6	1.4%	6	1.5%	0	-1.8%	
Race Game	2	0.5%	2	0.5%	0	10.5%	
Lucky For Life	3	0.8%	4	1.2%	-2	100.0%	
Numbers Game	25	6.6%	26	6.9%	-1	-1.9%	
Super 50-50 Raffle	0	0.1%	0	0.0%	0	100.0%	
Megabucks	2	0.4%	2	0.4%	0	6.2%	
Total	\$383	100.0%	\$374	100.0%	\$9	2.4%	
Instant Tickets	\$270	70.5%	\$261	69.7%	\$9	3.6%	
Online Games	113	29.5%	113	30.3%	0	-0.4%	
Total	\$383	100.0%	\$374	100.0%	\$9	2.4%	



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MSLC Revenue Results							
Year-to-Date FY13 vs. FY12							
(\$ millions)							
Through April 27, 2013							
	FY13	% of Total	FY12	% of Total	\$ Change	% Change	
Instant Tickets	\$2,736	69.2%	\$2,655	68.6%	\$80	3.0%	
MegaMillions	42	1.1%	86	2.2%	-44	-51.3%	
Powerball	114	2.9%	67	1.7%	47	69.4%	
Keno	659	16.7%	648	16.8%	11	1.7%	
Mass Cash	58	1.5%	59	1.5%	-1	-1.5%	
Race Game	21	0.5%	19	0.5%	2	10.6%	
Lucky For Life	34	0.9%	9	0.2%	25	100.0%	
Cash WinFall	0	0.0%	16	0.4%	-16	-100.0%	
Numbers Game	268	6.8%	275	7.1%	-7	-2.6%	
Online Raffle	0	0.0%	10	0.3%	-10	0.0%	
Super 50-50 Raffle	3	0.1%	0	0.0%	3	100.0%	
Megabucks	18	0.5%	26	0.7%	-9	-32.2%	
Total	\$3,951	100.0%	\$3,871	100.0%	\$81	2.1%	



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