

Massachusetts State Lottery Commission
Statement of Operations
Lottery and Arts Lottery Funds
June, 2015
(\$000's)

30-Sep-15

	June, 2015	%	Year-to-Date FY2015	%	Year-to-Date FY2014	%	\$ Change	% Change
Revenues								
Instant Games	314,475	71.3%	3,522,390	70.2%	3,382,841	69.6%	139,549	4.1%
MegaMillions	5,657	1.3%	78,646	1.6%	82,819	1.7%	-4,173	-5.0%
Powerball	5,724	1.3%	101,861	2.0%	113,075	2.3%	-11,214	-9.9%
Numbers Game	27,879	6.3%	322,813	6.4%	322,649	6.6%	164	0.1%
Mass Cash	6,621	1.5%	75,052	1.5%	73,027	1.5%	2,025	2.8%
Keno	74,119	16.8%	850,487	17.0%	814,158	16.7%	36,329	4.5%
Jackpot Poker	214	0.0%	2,780	0.1%	6,550	0.1%	-3,770	-57.6%
Race Game	0	0.0%	1	0.0%	1	0.0%	0	10.1%
Lucky for Life	2,449	0.6%	27,524	0.5%	32,112	0.7%	-4,589	-14.3%
On-Line Raffle Game	0	0.0%	0	0.0%	1,214	0.0%	-1,214	-100.0%
Charity Game Tickets	153	0.0%	1,635	0.0%	1,672	0.0%	-37	-2.2%
Beano Tax (2/5)	56	0.0%	566	0.0%	631	0.0%	-65	-10.4%
Pull Tabs	57	0.0%	689	0.0%	734	0.0%	-45	-6.1%
License Fees	25	0.0%	140	0.0%	137	0.0%	2	1.6%
Bond Fees and Fines	182	0.0%	2,147	0.0%	2,190	0.0%	-43	-2.0%
Service Fees	484	0.1%	5,650	0.1%	5,669	0.1%	-19	-0.3%
Cash Winfall	0	0.0%	0	0.0%	1	0.0%	-1	-93.1%
Megabucks	1,771	0.4%	21,193	0.4%	23,199	0.5%	-2,006	-8.6%
Miscellaneous Income	0	0.0%	28	0.0%	24	0.0%	3	13.2%
Interest	935	0.2%	935	0.0%	670	0.0%	265	39.5%
Subtotal Revenues	440,802	100.0%	5,014,535	100.0%	4,863,373	100.0%	151,162	3.1%
Subtotal Prizes	333,824	75.7%	3,641,351	72.6%	3,515,623	72.3%	125,729	3.6%
Operating Expenses								
Commissions	21,903	5.0%	249,469	5.0%	241,868	5.0%	7,601	3.1%
Bonuses	3,397	0.8%	37,246	0.7%	35,924	0.7%	1,322	3.7%
Subtotal Operating Expenses	25,300	5.7%	286,715	5.7%	277,792	5.7%	8,923	3.2%
Operating Revenue	81,678	18.5%	1,086,469	21.7%	1,069,958	22.0%	16,511	1.5%
Administrative Expenses								
Salaries	2,753	0.6%	30,985	0.6%	30,010	0.6%	975	3.2%
Advertising	1,170	0.3%	3,814	0.1%	3,410	0.1%	404	11.8%
Equip Rental	18	0.0%	211	0.0%	95	0.0%	116	122.0%
Admin/Facilities	4,859	1.1%	21,893	0.4%	21,252	0.4%	641	3.0%
Facilities Rental	374	0.1%	3,552	0.1%	3,663	0.1%	-111	-3.0%
Telephone	1,992	0.5%	11,795	0.2%	11,486	0.2%	309	2.7%
Travel	2	0.0%	28	0.0%	44	0.0%	-16	-36.8%
Employee Benefits	209	0.0%	1,273	0.0%	963	0.0%	310	32.2%
Off./Other Equipment	3,833	0.9%	4,224	0.1%	5,109	0.1%	-885	-17.3%
Postage & Freight	608	0.1%	3,408	0.1%	3,350	0.1%	58	1.7%
Maintenance	470	0.1%	2,034	0.0%	1,801	0.0%	234	13.0%
Professional Services	1,216	0.3%	8,233	0.2%	5,625	0.1%	2,609	46.4%
Other	34	0.0%	101	0.0%	164	0.0%	-62	-38.0%
Vehicles	187	0.0%	302	0.0%	362	0.0%	-60	-16.7%
Building Improvements	106	0.0%	605	0.0%	477	0.0%	127	26.7%
Prior Year Adjustment	0	0.0%	2	0.0%	0	0.0%	1	551.3%
Fringe Benefit Alloc.	8,131	1.8%	8,131	0.2%	7,586	0.2%	545	7.2%
Subtotal Admin. Expenses	25,961	5.9%	100,590	2.0%	95,397	2.0%	5,194	5.4%
Net Profit								
Before Distributions	55,718	12.6%	985,879	19.7%	974,562	20.0%	11,317	1.2%

Notes to Financial Statement:

1 Year to date amounts have been adjusted for prize accruals.