

Massachusetts State Lottery Commission

Statement of Operations
 Lottery and Arts Lottery Funds
 June, 2016
 (\$000's)

27-Sep-16

	June, 2016	%	Year-to-Date FY2016	%	Year-to-Date FY2015	%	\$ Change	% Change
Revenues								
Instant Games	326,776	69.3%	3,615,138	69.1%	3,522,390	70.2%	92,748	2.6%
MegaMillions	13,842	2.9%	69,148	1.3%	78,646	1.6%	-9,497	-12.1%
Powerball	7,801	1.7%	169,091	3.2%	101,861	2.0%	67,230	66.0%
Numbers Game	29,426	6.2%	329,372	6.3%	322,813	6.4%	6,559	2.0%
Mass Cash	7,148	1.5%	79,626	1.5%	75,052	1.5%	4,574	6.1%
Keno	79,388	16.8%	904,967	17.3%	850,487	17.0%	54,480	6.4%
Jackpot Poker	161	0.0%	2,170	0.0%	2,780	0.1%	-610	-22.0%
Race Game	0	0.0%	0	0.0%	1	0.0%	-1	-90.2%
Lucky for Life	2,431	0.5%	27,317	0.5%	27,524	0.5%	-207	-0.8%
Charity Game Tickets	133	0.0%	1,666	0.0%	1,635	0.0%	31	1.9%
Beano Tax (2/5)	55	0.0%	564	0.0%	566	0.0%	-2	-0.4%
Pull Tabs	71	0.0%	712	0.0%	689	0.0%	23	3.3%
License Fees	21	0.0%	131	0.0%	140	0.0%	-9	-6.5%
Bond Fees and Fines	194	0.0%	2,201	0.0%	2,147	0.0%	54	2.5%
Service Fees	513	0.1%	5,694	0.1%	5,650	0.1%	44	0.8%
Megabucks	1,846	0.4%	24,517	0.5%	21,193	0.4%	3,324	15.7%
Miscellaneous Income	0	0.0%	33	0.0%	28	0.0%	6	21.6%
Interest	1,584	0.3%	1,585	0.0%	935	0.0%	651	69.6%
Subtotal Revenues	471,391	100.0%	5,233,931	100.0%	5,014,535	100.0%	219,396	4.4%
Subtotal Prizes	357,719	75.9%	3,842,314	73.4%	3,641,351	72.6%	200,963	5.5%
Operating Expenses								
Commissions	23,399	5.0%	260,570	5.0%	249,469	5.0%	11,102	4.5%
Bonuses	3,723	0.8%	38,916	0.7%	37,246	0.7%	1,670	4.5%
Subtotal Operating Expenses	27,122	5.8%	299,486	5.7%	286,715	5.7%	12,772	4.5%
Operating Revenue	86,550	18.4%	1,092,130	20.9%	1,086,469	21.7%	5,661	0.5%
Administrative Expenses								
Salaries	3,100	0.7%	32,261	0.6%	30,985	0.6%	1,276	4.1%
Advertising	1,464	0.3%	3,726	0.1%	3,814	0.1%	-88	-2.3%
Equip Rental	15	0.0%	211	0.0%	211	0.0%	0	-0.2%
Admin/Facilities	6,286	1.3%	21,753	0.4%	21,893	0.4%	-140	-0.6%
Facilities Rental	226	0.0%	3,471	0.1%	3,552	0.1%	-81	-2.3%
Telephone	1,585	0.3%	8,007	0.2%	11,795	0.2%	-3,788	-32.1%
Travel	6	0.0%	28	0.0%	28	0.0%	0	0.6%
Employee Benefits	183	0.0%	1,310	0.0%	1,273	0.0%	38	3.0%
Off./Other Equipment	1,798	0.4%	7,946	0.2%	4,224	0.1%	3,721	88.1%
Postage & Freight	638	0.1%	3,509	0.1%	3,408	0.1%	101	3.0%
Maintenance	526	0.1%	1,790	0.0%	2,034	0.0%	-244	-12.0%
Professional Services	1,534	0.3%	8,416	0.2%	8,233	0.2%	182	2.2%
Other	13	0.0%	70	0.0%	101	0.0%	-32	-31.4%
Vehicles	253	0.1%	733	0.0%	302	0.0%	432	143.1%
Building Improvements	110	0.0%	539	0.0%	605	0.0%	-65	-10.8%
Prior Year Adjustment	0	0.0%	8	0.0%	2	0.0%	6	388.2%
Fringe Benefit Alloc.	8,942	1.9%	8,942	0.2%	8,131	0.2%	811	10.0%
Subtotal Admin. Expenses	26,678	5.7%	102,719	2.0%	100,590	2.0%	2,129	2.1%
Net Profit								
Before Distributions	59,872	12.7%	989,411	18.9%	985,879	19.7%	3,533	0.4%

Notes to Financial Statement:

1 Year to date amounts have been adjusted for prize accruals.

2 Year to date amounts for FY 2016 (7/1/15-6/30/16) include one (1) additional day of activity over FY2015 (7/1/14-6/30/15) as a result of Leap Year.